

Newsletter Winter 2021



Editorial

Even if other issues are currently dominating our daily lives, reducing energy consumption and switching to renewable energy sources remain an urgent responsibility of our generation. Sontex is making a small contribution to this gigantic task with its smart meters and networked solutions.

Furthermore, Sontex has invested in an infrastructure that promotes electromobility. Recently, our employees and visitors have been able to charge their electric vehicles at 6 charging stations, reducing the emissions regionally.

The second step is to follow shortly: since we require hot water and therefore, a lot of energy to calibrate our thermal energy meters, the consumption of energy is very high. It would be interesting to know how our production can increasingly rely on renewable energy sources. A project group, with the support of the community, is currently investigating the use of solar cells on the building and property in Sonceboz as well as the use of this energy source for electric vehicles. In a few months, the project should be ready and I look forward to presenting it to you then.



Hoping to see you again soon in Switzerland, I wish you a successful year 2021!

Olivier Carnal

General Manager

New Product

LoRaWAN Radio Module Supercom W2-L

After introduction of LoRaWAN in the Supercal 739, Superstatic 749/789 and Supercom 646, Sontex welcomes another family member in its LoRa portfolio, firmly established in the IoT landscape and helping our customers to keep up the pace of technological development.

The retrofittable radio module **Supercom W2-L** collects data from the mechanical water meter of the Elster series (Elster Messtechnik GmbH, Honeywell):

- S110 PICOFLUX EF single-jet
- M140 MODULMETER MOF multi-jet capsule



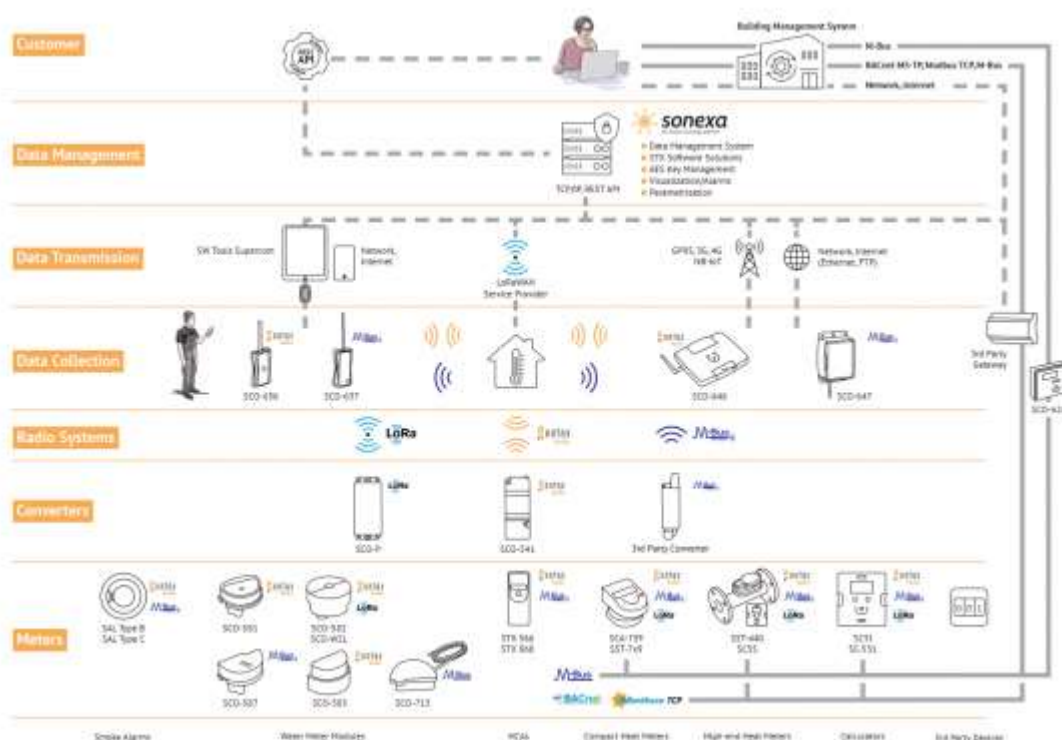
These are transmitted securely (AES-128 encrypted) to the customer's environment using bidirectional LoRaWAN communication. It can be retrofitted at any time without impairing the calibration.

The battery-operated radio module Supercom W2-L scans the rotation of the modulator disc of the water meter, accumulates the rotation pulses and stores the consumption data in its internal memory. The scan guarantees a precise and correct detection of the backward and forward modulation indicator motion. The radio module is equipped with a magnetic manipulation protection. If the radio module is removed and/or opened, the electronic manipulation protection triggers an error message.

We are looking forward to further expanding our IoT-enabled portfolio.

Solutions

Complete overview of our products and communication solutions.



More

Inside Sontex



Name, surname: Marie-France Triponez

Number of years at Sontex: 26 years

Position: Team Leader Sales Administration

Hobbies: Group fitness, Yoga and outdoor activities

My contribution to the environment: Sorting and recycling

Why Sontex: Initially, for the international contacts and correspondence, for the proximity to my home and then for the diversity of the tasks I have been entrusted with.

Currently, I particularly appreciate the collaboration with different departments (we all pull at the same rope for a common goal), the contact with customers, the excellent atmosphere with my colleagues, the trust and the autonomy granted to me in my position.

A little history, I started in the secretariat in the old building where I was in charge of correspondence in letter and fax format as well as the reception. Over time, I was assigned other tasks. The preparation of approval files was a lot of “do-it-yourself” work because at that time, word processing was not yet well developed and did not offer all the possibilities of today. Over time, I was fortunate enough to be able to grow to where I am right now.

My contribution to Sontex: My availability, my commitment and my dynamism. I listen to customer’s requests and try to meet them to the best of my abilities.

My personal slogan: Together, everything becomes possible!

Armatec talks about Sontex



Nordic customer Armatec solves technical challenges in water, heating, cooling, process and offers inspiring concepts, competent employees, smooth trade routes as well as long-term sustainability. The company was founded in 2003 but Armatec has over 70 years of industry experience and operates in Sweden, Norway, Denmark and Finland with the headquarters located in a modern facility in Gothenburg, Sweden.

The collaboration between Armatec and Sontex is relatively new. It started in 2018 but the two companies have already established a good partnership with fast sales growth in the heating/cooling segment. Sontex’ product portfolio in heating/cooling is especially interesting for Armatec since it is an increasing market in Sweden. This is due to the role thermal energy information meters plays in energy efficiency initiatives. Sontex products are well aligned with Armatec’s requirements of sustainable, long lasting products with

high quality while offering good customer value. This year, the product portfolio will be expanded to also include residential water meters from Sontex in order to better meet the market demands. This is an exciting opportunity due to the EED and mandatory installation of residential meters in households.



Emelie Lindberg
Portfolio Manager Energy Technology



Dino Bajramovic
Product Manager Energy Metering

Hello from Germany

Happy Birthday Sontex Deutschland GmbH!



Sontex Deutschland GmbH will be celebrating its 10th anniversary in February 2021!



Marc Swoboda
General Manager Sontex Deutschland GmbH

We would like to thank all our customers and suppliers for the cooperative partnership over the past years and look forward to working together in the years to come.

Due to the implementation of the EU Energy Efficiency Directive (EED) and the amendment of the Heating Cost Ordinance associated with it, we will all face a number of challenges in the coming years and we will support you with our products, service and expertise.

Your sales contact will be happy to assist you.

Ciao from Italy



Emanuele Fiorini

General Manager Sontex Italia Srl

The year 2021 starts with two important projects for our future. In March, we are opening a new office in Rome to consolidate our presence and offer more support to our customers. A new colleague will join the **Sontex family** and will be the technical manager of the office.

The second project is related to our web portal Archimede for the remote consumption consultation of Sontex devices. Thanks to a new partnership in Lombardy, we will insert the first 30.000 pieces (heat allocators, sanitary water meters) in our database. The data will be available at any time via internet or app.



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