

Newsletter N°1 - 2024



Editorial



We have barely started and already a third of the year is behind us. As we all know, the past year was characterised by global supply chain problems, which also posed major challenges for our company. The hope that these problems would be completely behind us in the new year has only partially materialised to date. Despite the ongoing challenges, we have made a very positive start this year. Over the past few months, we have been able to expand our production capacities and drive forward the diversification of our supply chains. These measures have enabled us to

meet the increasing number of enquiries and to reduce delivery times, some of which have risen, to a more normal level. With gratitude for your trust and support, we look to the coming months with confidence and look forward to continuing our successful collaboration.

Patrick Grichting
CEO

New Product

New Radio Module LoRaWAN for Modularis Meters

Radio modules record and process the counting pulses from mechanical water meters and can be easily installed on existing water meters with radio preparation. All relevant data can then be read out remotely with immediate effect. Sontex offers radio modules for Wehrle Modularis water meters. Production of the battery used in the radio modules to date has been discontinued by the manufacturer. The new battery is larger in size. This requires an adaptation of the module housing, which will be 2 mm higher for the Modularis radio module. The radio modules for Modularis water meters Supercom 581 with Sontex radio and Supercom 587 with wM-Bus will be replaced by the Supercom W1-R and Supercom W1-O and are available from April 2024. The Supercom W1-L radio module with LoRaWAN will be added to the product range from June 2024 and completes our LoRaWAN portfolio. The new modules cover an operating range Q3 of

2.5 to 25 m³/h and are IP68 protected, with the exception of W1-L with IP67. They are suitable for use in submetering as well as for utilities. All radio modules have an optical interface for programming with our Superprog software from version 1.3.0. The Sontex radio and wM-Bus radio modules are read out via Supercom tools from version 3.2.0 or via our Sonexa platform. Further information on our radio modules can be found on [our website](#).

Oilcontrol talks about Sontex



Oilcontrol has been in the heating market since 1951 and has specialised in the distribution of heating and domestic hot water for over 35 years. We have therefore been familiar with the excellent quality of Sontex products for a long time, and especially with the quality of the allocators that we have been installing for many years. Not only meters and allocators, but also the technologies used in data transmission are state-of-the-art, as demonstrated by the use of the LoRa system. The product we currently use the most from the Sontex range is the 566 allocator with a two-way radio system that allows it to be managed remotely. As it is password-protected, it also guarantees the utmost respect for privacy. For those of us who deal with cost allocation for our customers (especially administrators), it is also important to have a lot of additional information, in addition to consumption values, which allows us to offer an accurate and reliable service and to intervene as soon as tampering or faults are detected due to user intervention. The possibility of installing a single control unit for the reading of several radio systems is certainly not common among suppliers and is very useful: it allows us to integrate what is already installed in a building (without having to replace existing equipment) and to manage the readings of several radio systems from a single portal. Sontex's technical service is also always available to support customers in the choice, installation and use of its products. Sontex is definitely a reliable and quality partner for metering!

Inside Sontex



Name, Surname: Astrid Vicenzi

Number of years with Sontex: 13 years

Position: Purchasing

Hobbies: Decorating, skiing, cooking, shopping

My contribution to the environment: I'm aware that I could do more for the environment. I sort everything I can so that it can be recycled. All the lighting in my flat is low-energy. I buy as much local food as possible and I try to limit food waste as much as possible, because in Europe there are around 80 million tonnes of food thrown away every year, which is enormous.

Why Sontex: Sontex is a company that combines innovation and progress. Sontex manufactures and

develops specific products for monitoring heating and water consumption data. Its head office is in Sonceboz and it's Swiss Made.

My Contribution to Sontex: My job as a purchaser in Sontex is to try to anticipate as far as possible any supply problems or other incidents so as not to impact the production chain, and to try to reduce product purchasing costs as far as possible, which has become very difficult in recent years.

Mon personal motto: Always keep your sense of humour, even in difficult times.

Hallo from Germany



Europe's leading trade fair for the energy industry took place in Essen in February with 923 exhibitors from 30 nations. With 30,000 trade visitors, a new record was set - current energy industry topics are increasingly taking centre stage. We can look back on an interesting and very successful trade fair. With the company UPLINJK, we had one of our partners at our stand, who exclusively provides us with a comprehensive LoRaWAN network for our customers. This means that our customers no longer have to rely on their own infrastructure, but can obtain everything from a single source, from the end device to retrieving the measured values on Sonexa. In addition to the numerous discussions, we were also pleased to welcome our colleagues from Switzerland

and Italy. A positive summary, that we were also able to realise at this E-World, is that with LoRaWAN we are exactly meeting the future requirements of the market.

Marc Swoboda

CEO of Sontex Deutschland GmbH

Ciao from Italy



After a successful 2023, we started the new year with great prospects. The team continues to grow to ensure higher quality and faster services. Our presence in Lombardy is also increasing. From June we will be fully operational in our new office in Rho. Sontex is ready to face the challenges of the coming months and to confirm its position as market leader for the replacement of old devices by offering a complete range of products. The future is LoRaWAN!

Emanuele Fiorini

CEO of Sontex Italia Srl

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